



OFFICE OF THE STATE MEDICAL COMMISSIONER ESI  
CORPORATION (ISO 9001-2000 Certified)  
10-B RADHA BHAWAN SHASTRI NAGAR JAMMU  
Phone No:-2459648 Email:-smc-jk@esic.in

**EXPRESSION OF INTEREST TO PROVIDE IN-HOUSE ECG FACILITY ON PPP  
MODEL, IN ESI DISPENSARIES**

Expression of Interest is invited from the reputed, financially sound agencies/ individual For providing in-house ECG facility at selected ESI dispensaries in Jammu and Kashmir Region under Public Private Partnership.

**1. INTENTION**

- 1.1 ESI Corporation, which is an autonomous Government Organization, intends to provide in house ECG facility to its Insured Patients attending ESI dispensaries in Jammu and Kashmir, through the Public Private Model.
- 1.2 The Private Partner, hence forth referred to as Service Provider, shall establish at the selected dispensary a small ECG unit consisting of one ECG technician with one new ECG machine along with all accessories consumable and other items to be used for providing ECG, to the patient at its own cost for a period of 2 years, extendable every year if agreed upon on the same Terms & Conditions.
- 1.3 The ESI dispensary which will be the public partner of the project, hence forth referred as the Dispensary, will pay to the Service Provider, for all the ECGs done for the referred patients by the ECG technician as per the discounted CGHS notified rates for the ECG investigation. The discount offered by the Service Provider shall be in form of percentage discount on local CGHS notified rates for ECG investigation. The discount is in lieu of the infrastructure and facilities provided by the Dispensary to the service provider. The dispensary does not expect the service provider agency to provide doctor's opinion/report on the ECG done.

**2. ESSENTIAL QUALIFYING CONDITIONS:-**

The bidders who fulfill all the following conditions are eligible to apply

- 2.1 The Service Provider may be the owner of a Hospital / Individual having experience in Health Care Services.
- 2.2 Financial Status and credibility: The individual applicant should have sufficient finances to invest in the proposed project. Should be an Income tax payer with net taxable annual income of Rs. 5 lac or more in each of the last three financial years.

Or

In case of Hospital Bidder, total annual taxable revenue (under medical services head) of the services provider should be Rs. One Crore or more in each of the last three financial years.



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- 2.3 Experience: The applicant individual should have minimum one-year experience in delivering of Health Care services in any Govt/Private/Autonomous Institutions. An Experience Certificate for the same should be submitted along with the Bid as supporting document. The Hospital bidder should have ECG facility running for at least 3 years and should submit an affidavit supporting this along with the bid. Both individual/hospital bidders have also to submit certificate of minimum one-year experience of ECG Technician who will do ECG in the said location.
- 2.4 Bidder Hospital/Individual should not have been blacklisted in last three years by any Government Institution/authority.
3. **PERIOD OF THE PARTNERSHIP CONTRACT**
- 3.1. Initial MOU/ agreement shall be for 2 (two) years thereafter extendable on yearly basis on the same terms and conditions, if agreed upon by both the parties. The tenure of partnership contract as mentioned herein above is also based on the satisfactory performance by the Service Provider, during the period of contract.
- 3.2 On expiry of the contract, the Service Provider will take away all his equipment and consumables that are under his ownership, without disturbing the physical infrastructure provided by the dispensary.
- 3.3 The contract may be terminated by either party by giving three months notice.
4. **WORK AND SERVICES UNDER SCOPE OF THE PUBLIC PARTNER (THE DISPENSARY)**
- 4.1 The Dispensary will provide to the private partner the rent free space with all fittings and fixtures on as is where is basis.
- 4.2 Payment of property tax, and any other property related payments will be the responsibility of the Dispensary.
- 4.3 Electricity and water will be provided to the handed over portion of building as provided to the rest of the building, but the separate meters will be installed by ESIC, for payment by PPP partner.
- 4.4 The same security and housekeeping services available in the Dispensary will also be available for the ECG unit also.



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4.5 In addition to the building, the dispensary will provide to the ECG unit following items.

- a. One bed with mattress (clean bed sheets will be arranged by the Service Provider)
- b. One writing table and one chair.
- c. One chair/stool for patient.
- d. One Almirah (cupboard)
- e. One Dust bin.

4.6 The ESIC will pay the service provider only for the ECGs done on the ESI patients as per latest notified CGHS rates for the ECG investigation for the City deducting the % discount offered by Service Provider in Financial Bid during the tendering process.

**5. SCOPE OF WORK AND SERVICES FOR THE SERVICE PROVIDER:**

The Service provider has to establish on PPP (equip, operate and manage) model a ECG Unit in the ESI dispensary will all required equipments, men and material of his own in the rent free space and building provided by the dispensary. After receiving the award selected bidders has to establish the required ECG Unit within one month failing which the authority can forfeit his performance security and allot the work to the next bidder at the same discounted rate decided for the first selected bidder.

5.1 All arrangements, which are not in the scope of the public partner, as mentioned in above schedule (4), but required by the private partner for smooth functioning of ECG Unit has to be procured by him. Any modification /alternation /addition in the already constructed building of the Dispensary have to be done by the private partner himself at his own cost.

5.2. Any urgent repair of the electrical lines, water pipe-lines, and any other type of available fittings inside the room, handed over to the private partner will be sole responsibility of the Service Provider at his own cost.

5.3 The Service Provider has to provide to the ECG Unit :

- a. Well qualified/trained ECG technician having minimum one year experience of handling ECG machine and doing ECGs on the patients in hospital.
- b. A brand new ECG machine capable of doing all types of ECGs required by the treating doctors. In case the doctors are not satisfied with the ECG print or quality, no payment will be done for those ECGs. In such cases ECG machine has to be replaced.



- c. Automated results/report of ECGs along printouts.
  - d. All accessories, chords, batteries, ECG rolls, jelly, stationary, suitable power back up and any other needed material.
  - e. Any computer, printer, mobiles, telephones, internet or any other item required by the service provider and not mentioned in the scope of public partners is to be procured by him at his own cost.
  - f. The dispensary does not expect the service provider agency to provide doctor's opinion/report on the ECG done.
  - g. Responsibility of moral conduct of technician will be solely on Service Provider for any legal aspect.
- 5.4 The Service Provider has to provide services only to the ESI beneficiaries referred by the I/C dispensary. No patient without the referral form should be entertained at the ECG unit.
- 5.5 All the consumables during procedure should be provided at the ECG Unit by the Service Provider and in no case the beneficiary will be asked to purchase any item.
- 5.6 There must be zero down time for ECG Services.
6. **SUBMISSION OF THE APPLICATION.**  
Interested parties are requested to apply on the attached application form with all the required details and send the signed copy to the Office of the State Medical Commissioner. The details are available on ESIC websites [www.esic.nic.in](http://www.esic.nic.in), [www.esic-jk.org](http://www.esic-jk.org).

**Last date for receipt of application - 30/01/17, 1.00 PM**

7. **SELECTION PROCESS :**  
All the received applications will be screened by a Committee of ESIC at State level as per criteria fixed by ESIC. Detailed RFP with all terms and conditions will be prepared and issued to the selected applications at a later date for submitting with the financial bid. Selection will be done as per procedure mentioned in the RFP.

State Medical Commissioner  
Jammu & Kashmir Region



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Application form for Expression of Interest (EOI) for establishing ECG units on PPP model in ESI dispensaries.

Name of the Institution/Applicant:

1.	Postal address	
2.	Telephone, Fax, Mobile numbers.	
3.	e-mail address	
4.	PAN/Service tax number	
5.	Owner (in case of agency or institution) with contact details.	
6.	State/Dispensary/s name selected for project.	
7.	Annual revenue in last 3 financial years of the applicant.	2013- 14= 2014- 15= 2015- 16=
8.	One years experience details of individual applicant.	
9.	Owner of a Hospital with three years experience.	
10.	Any experience of similar project earlier (for Hospital/individual)	
11.	Percentage of Discount being offered in reference to CGHS Rates	

I am interested to participate in above said project and certify that I qualify all the eligibility criteria as per EOI.

Signature of the applicant

Name and Address.